

# Etienne Pfister

Partner, Paris office



**Etienne Pfister is a Partner at RBB Economics, based in Paris, and has over 15 years of experience in competition economics. Before joining RBB in 2022, Etienne was the Chief Economist of the French Competition Authority.**

Etienne is a Partner at RBB Economics. Prior to joining RBB in 2022, he was the Chief Economist of the French Competition Authority and, prior to that, head of unit at the French Competition Authority.

While at the French Competition Authority, Etienne has worked on virtually all investigations involving an economic analysis. These include a vast range of competition cases, comprising horizontal and vertical mergers, abuse of dominance cases (such as predation, loyalty rebates, margin squeezes, discriminatory pricing or access conditions, excessive pricing, exclusivity clauses), vertical restraints (resale price maintenance, price-parity clauses) and horizontal agreements (information exchanges, estimation of cartel overcharges). His experience also covers a wide spectrum of industries, such as online platforms, telecoms, media and advertising, pharmaceuticals and medical care, fast moving consumer goods, automotive, retail, etc. Etienne was also frequently responsible for the evaluation of damages arising from anticompetitive practices.

Etienne was also in charge of several best practice reports ("soft law") published by the French Competition Authority on various aspects of competition economics, including a joint report with the CMA on the economics of platforms and aftermarket, two joint reports with the German Competition Authority on algorithms, big data and competition law, a report on loyalty rebates and a report on the competition law aspects of e-commerce.

He speaks regularly at competition policy conferences and has been giving lectures in competition economics and competition law for many years in various French universities. He has published numerous articles on competition economics. Prior to joining the French Competition Authority, Etienne was associate professor in economics at the University of Lorraine in France. He received his Ph.D. in Economics from the Paris School of Economics.

A French national, Etienne is fluent in French and English.

## Recent case experience

- **Ardian/SPMR**  
Merger, France
- **BioCBon/Carrefour**  
Merger, France
- **Michelin/AlloPneus**  
Merger, France
- **Aldi/Leader Price**  
Merger, France
- **Cofigeo/Agripole**  
Merger, France
- **SeLoger/Logiclm**  
Merger, France
- **Meal vouchers**  
Horizontal agreement, France
- **Novartis-Roche**  
Abuse of dominance, France

### Paris

87, Rue Saint Lazare  
75009 Paris  
France

T +33 1 42 68 40 00

D +33 1 42 68 40 24

E paris@rbbecon.com

E etienne.pfister@rbbecon.com